## LEGISLATIVE SERVICES AGENCY OFFICE OF FISCAL AND MANAGEMENT ANALYSIS

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## FISCAL IMPACT STATEMENT

**LS 6601 NOTE PREPARED:** Feb 12, 2013 **BILL NUMBER:** HB 1083 **BILL AMENDED:** Feb 12, 2013

SUBJECT: Charges For Consumer Loans And Credit Sales.

FIRST AUTHOR: Rep. Burton

BILL STATUS: 2<sup>nd</sup> Reading - 1<sup>st</sup> House

FIRST SPONSOR:

FUNDS AFFECTED: X GENERAL IMPACT: State

DEDICATED FEDERAL

Summary of Legislation: (Amended) The bill makes the following changes for purposes of the statutes that prescribe the maximum credit service charge for a consumer credit sale (other than a sale involving a revolving charge account) and the maximum loan finance charge for a supervised loan: (1) Increases the applicable amounts financed that are subject to the graduated service charge or loan finance charge percentages. (2) Increases the service charge or loan finance charge percentages that applies if the graduated percentages do not apply from 21% to 25%. The bill increases from 21% to 25% the permitted loan finance charge for consumer loans other than supervised loans.

The bill provides that a lender may contract for and receive a loan origination fee of not more than \$50 for consumer loans other than supervised loans and for supervised loans. Current law provides that the permitted origination fee is 2% of the loan amount (or 2% of the line of credit for a revolving loan) for consumer loans other than supervised loans, and does not provide for any origination fee for supervised loans. Under current law, the maximum originating fees for loans that are not primarily secured by an interest in land is \$40.

The bill specifies that a lender may impose the permitted minimum loan finance charge only if the lender does not assess a loan origination fee. It provides that if a lender retains any part of a loan origination fee charged on a loan that is paid in full by a new loan from the lender within three months of the prior loan, the lender may not charge a loan origination fee on the new loan.

Effective Date: July 1, 2013.

**Explanation of State Expenditures:** 

<u>Explanation of State Revenues:</u> The increase in maximum allowable charges and fees could lead to an increase in taxable income of certain corporations that are transacting the business of a financial institution in Indiana. This could potentially increase the financial institution tax (FIT) deposited in state General Fund. The

amount of this possible effect is indeterminable.

<u>Background:</u> Indiana Uniform Consumer Credit Code (UCCC), IC 24-4.5, regulates the 'credit service charge' and 'loan finance charge' that a creditor can charge for a consumer credit sale or a consumer loan, respectively.

'Credit service charge' means the sum of: (1) all charges payable directly or indirectly by the buyer and imposed directly or indirectly by the seller as an incident to the extension of credit, and (2) charges incurred for investigating the collateral or credit-worthiness of the buyer. "Loan finance charge" means the sum of: (a) all charges payable directly or indirectly by the debtor and imposed directly or indirectly by the lender as an

incident to the extension of credit, and (b) charges incurred for investigating the collateral or credit-worthiness

of the debtor.

These limitations on the amount of the credit service charge and loan finance charge apply to all creditors making consumer credit sales and consumer loans in Indiana (unless a creditor is otherwise exempt from the UCCC). This bill will increase the maximum allowable credit service charges and finance charges on consumer

credit sales and consumer loans issued by such creditors. Since market conditions and competition are partly responsible for determining these credit charges, this bill will not necessarily lead to increased borrowing cost

to the consumers.

Financial Institution Tax: The FIT is assessed at a rate of 8.5% of apportioned adjusted gross income of certain corporations that are transacting the business of a financial institution in Indiana. It applies to any business which is primarily engaged in the business of extending credit, engaged in leasing that is the economic equivalent of extending credit, or credit card operations. Insurance companies, international banking facilities, federally chartered credit unions, and S corporations are exempt. Local units of government are guaranteed distributions of FIT up to a certain amount, and the remaining revenue collected is deposited in the state

General Fund.

**Explanation of Local Expenditures:** 

**Explanation of Local Revenues:** 

**State Agencies Affected:** Indiana Department of Financial Institutions.

**Local Agencies Affected:** 

**Information Sources:** 

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